

Relational Security Experiences Record Growth in 2009

Leading GRC software provider expands footprint and customer base

Secaucus, NJ – Jan 13, 2010: [Relational Security Corporation](#) (RelSec) provider of the industry's most powerful Governance, Risk, and Compliance (GRC) Platform - RSAM™, today announced record growth in the second half of 2009, growing sales by more than 75% quarter-over-quarter in Q3 and Q4 2009, compared to 2008.

RelSec ended the year with revenue increase of 40% on top of already impressive average annual growth of 50% since its inception in 2003. Factors contributing to the company's successes were high growth in new customer acquisitions, strong expansion within an existing customer base, and increasing market share in the Federal Government space.

Adding to RelSec's already impressive client roster were large US Federal Departments, Agencies and Contractors including a healthcare-related federal department, financial regulator agency, a leading technology and science agency, and an energy-regulating agency. Other clients included Financial Services, Retail, Technology and Healthcare organizations. "We are quite pleased with our year-end performance and that our strategic decision to enter the federal space has paid off. We are even more excited about starting 2010 with the sizeable pipeline and sales momentum built during the last two quarters of 2009," said Vivek Shivananda, CEO of RelSec.

Despite economic conditions, RelSec continued to predict market needs through focused research, experience, and constant interaction with customers. "Dedication to delivering on features that match our customers' evolving requirements has successfully enabled us to execute on our product roadmap. Our customers' sophisticated risk management needs further validate RSAM's™ mature, comprehensive product offering," explains Mr. Shivananda.

In 2009, RelSec continued its commitment to product development by further enhancing the Risk Analytics Module which integrates disparate data elements from questionnaires, audits, and scanners to provide a more holistic view of risks and controls. "We continue to focus on developing innovative ways to serve the needs of our customers, which is the foundation for RSAM™ Version 7, scheduled to be released this spring," said Kevin Day, CTO of RelSec.

About Relational Security Corporation & RSAM™

Since 2003, [Relational Security Corporation](#) (RelSec) has successfully implemented the industry's leading GRC software platform - RSAM™ for hundreds of clients across a variety of verticals. RSAM's™ modular solutions streamline the GRC process, reduce costs of compliance, manage and mitigate risks, and provide visibility, oversight, and assurance in the areas of: [Risk Assessments](#), [Audit Automation](#), [Compliance Management](#), [Incident Management](#), [Issue/Remediation Tracking](#), [Policy Exception](#), [Risk Inventory](#), [Vendor Risk Management](#), and [Vulnerability Tracking](#). Our customers span from large global Fortune 500 organizations to smaller single-site companies looking for out-of-the-box structure and consistency at a reasonable price-point.

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