
RSAM selected by a leading Federal agency for FISMA compliance

Secaucus, NJ – Feb 2009: Relational Security Corporation, provider of the industry’s most mature Risk and Compliance Management Software - RSAM™, today announced that RSAM was selected by a large federal agency as their risk & compliance management software tool of choice for helping them in addressing their FISMA and other compliance mandates.

Relational Security historically targeted and focused on selling its solutions in the commercial space. RSAM has evolved and matured over the past 7 years and has been successfully deployed across many large global organizations across many verticals – Financial Services & Insurance, Healthcare, Fortune 1000, State & City Government agencies, and Universities.

To be successful in the Federal space requires commitment and focus, understanding of specific Federal requirements and the appropriate contract vehicles to sell products & solutions to these agencies. “Now we have all three of them plus a growing demand for a mature & comprehensive risk & compliance management tools like RSAM. The US federal government requires their agencies to comply with FISMA and other agency specific mandates. Very quickly these requirements go well beyond the capabilities of niche & in-house tools that are focused on solving one issue/problem. Agencies need comprehensive tools to not only manage their FISMA compliance process but also adapt to their constantly changing priorities & needs.” said Vivek Shivananda, President & CEO of Relational Security. “In fact, the experience we have gained on the commercial side, by implementing RSAM in large companies that are quite mature in risk management, we believe will add value to many Federal agencies.”

At its core, we found that the requirements stated by the Federal agency was very similar to those required by our large commercial clients. While there are a few subtleties, RSAM’s built-in flexibility allows organizations to easily adapt to their specific needs especially around their C&A workflow, specific organizational control standards and the integrations with their vulnerability tools (both with those that they are using currently and the ones they are planning to use in the near future).” said Kevin Day, CTO of Relational Security.

About Relational Security Corporation & RSAM™

Relational Security Corporation (RelSec) is the provider of the industry’s leading Risk and Compliance Management Software - RSAM™. RelSec customers span a wide range of organizations from large global Fortune 500 organizations with unique and complex requirements to smaller single-site companies looking for structure, out-of-the-box deployment and consistency at a reasonable price-point. RSAM solutions are modular, and can be rapidly deployed, to help organizations automate their risk & compliance management processes in areas such as Risk Assessment, Compliance Management, Remediation Tracking, Audit Automation, Policy Exception Management, Vulnerability Tracking, Incident Management, Risk Inventory, Custom risk & compliance solutions built using the RSAM platform.